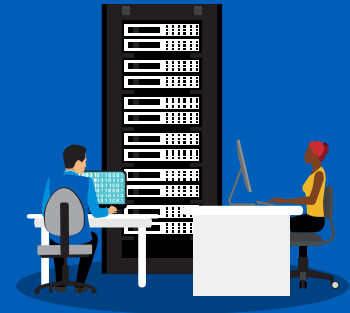




Optimising Oracle Costs

Software Asset Management

Business Advisory



Oracle's products are at the core of the IT landscape for many enterprises and represent a significant investment in licenses and maintenance. Managing those assets in order to maximise the value of the investment and minimise associated risk comes with a number of challenges and Oracle customers often need outside help to do this. KPMG has deep expertise in this area, so whatever your Oracle licensing challenge is we can cut through the complexity.

Concerned about potential non compliance

Oracle's right to verify compliance is set out in the Oracle Master Agreement and / or other contracts and it is one of the most active auditors in the software industry. Failing to comply strictly with the terms of Oracle software license agreements can lead to an audit crystallising significant financial exposures, commonly running to millions or tens of millions of pounds. Many Oracle customers find themselves inadvertently in a non-compliant position due to not fully understanding the terms and conditions of use or not having sufficiently robust processes to prevent non-compliance from arising. Proactively checking whether you are compliant and if not, correcting things before they are exposed by an audit can save a lot of expense and distraction down the road. KPMG can efficiently discover and analyse your Oracle database landscape and surface compliance risks so that these can be dealt with in an appropriate and cost effective way.

Using partitioning & virtualisation

Oracle does not recognise the most commonly used virtualisation technologies as a valid means of limiting Processor licences. If you are using an Oracle Database (Or other Oracle Technology products) in conjunction to VMware, Solaris 9 Containers, Oracle VM or AIX workload manager you may have to licence all cores of the underlying physical host, cluster or even Virtual Center.

Considering moving your Oracle landscape to the Cloud

There are many good reasons for moving your Oracle landscape from on-premise to cloud and Oracle's strategy depends on customers choosing to do so on the Oracle Cloud. From a licensing perspective there are a number of factors to take into consideration in order to ensure you get the best value from your existing on-premise investments and that you optimise future OPEX costs. KPMG can support you in all aspects of deciding upon, preparing for and carrying out the migration of your Oracle assets to the cloud.

Entering, renewing or exiting an Oracle Unlimited License Agreement

Oracle Unlimited License Agreement ("ULA") contracts provide the ability to deploy unlimited quantities from a defined catalogue of Oracle products over a defined term in return for a fixed contract price. This provides flexibility and certainty and can be a powerful tool where future demand is uncertain. However, having a ULA does not mean there is no need to track or manage deployment of licenses. At the end of the contract term there is a requirement to certify the licenses in use in order to crystallise a perpetual license grant and quantify future maintenance requirements. Whether you are entering, renewing or exiting a ULA, capturing an accurate baseline of the installed Oracle software is critically important to ensure you maximise the value of the ULA and do not take on unwanted future costs. KPMG can support you in all phases of the ULA lifecycle.

Oracle Java Compliance Assessment

After Oracle's acquisition of SUN, the difference between commercial and free use of Java has become a licensing grey area. The last news is that on 27th of March 2018, a US Federal Appeal Court ruled in favour of Oracle and against Google over the use of Java APIs and code copyrighted by Oracle. The potential pay-out is as high as \$8.8bn (£6.3bn) and a dangerous legal precedent is set. We can support you to understand the use of Java in your company and verify its compliance with Oracle free use policies. Should the analysis identify any shortfall, we will provide you with a detailed risk mitigation roadmap and optimise your licence estate. Remember, not all uses of Java require a licence and being able to distinguish between free and commercial use will allow you to achieve cost savings and risk reduction.